

INDEPENDENT AUDITOR'S REPORT

To The Members of Indiabulls Insurance Advisors Limited

Report on the Standalone Financial Statements

We have audited the accompanying standalone financial statements of **Indiabulls Insurance Advisors Limited** ("the company") which comprise the Balance Sheet as at March 31, 2018, the Statement of Profit and Loss, the Cash Flow Statement for the year ended, and a summary of the significant accounting policies and other explanatory information.

Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Companies Act' 2013 ("the Act") with respect to the preparation of these standalone financial Statements that give a true and fair view of the financial position, financial performance and cash flow of the company in accordance with the accounting principles generally accepted in India including the accounting standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; judgments and estimate that are reasonable and prudent and design implementation of adequate financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these standalone financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statement give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as March 31, 2018, and its profits and its cash flow for the year ended on that date.

Report on Other Legal and Regulatory Requirements

As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Companies Act, 2013, we give in the "**Annexure A**" statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable

Further to our comments in the aforesaid annexure, as required by section 143(3) of the Act, we report that:

1. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
2. In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
3. The Balance Sheet, Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
4. In our opinion, the aforesaid standalone financial statements comply with the accounting standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
5. On the basis of the written representations received from the directors none of the director is disqualified as on March 31, 2018 from being appointed as directors in terms of section 164(2) of the Act.
6. With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to over separate report in "**Annexure-B**".
7. With respect to the other matters to be included in the Auditor's report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
 - a) The Company has disclosed the impact of pending litigations on its financial position in its financial statements– **Refer Note 23** to the financial statements.

- b) The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
- c) There were no amounts which were required to be transferred to the investor Education and Protection Fund by the Company.

For Sumit Mohit & Company
Chartered Accountants
FRN: 021502N

Sd/-
Sumit Garg
(Partner)
M. No.: 506945
Place: New Delhi
Date: April 16, 2018

ANNEXURE A TO INDEPENDENT AUDITORS' REPORT

(Referred to in paragraph 1 under heading of "Report on other Legal and regulatory requirements" of our report of even date)

- (i) The Company does not have any fixed assets; accordingly, the provisions of clause 3(i) of the Order are not applicable to the Company.
- (ii) The Company does not have any inventories; accordingly, the provisions of clause 3(ii) of the Order are not applicable to the Company.
- (iii) As informed, the company has not granted any loans, secured or unsecured to companies, firms or other parties covered in the register maintained under section 189 of the Companies Act, 2013. Consequently the provisions of clause (iii)(a), (iii)(b) and (iii)(c) of the other are not applicable to the company.
- (iv) The Company has been complied all the provisions of Section 185 and 186 in respect of loans, investments, guarantees, and security.
- (v) In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits within the meaning of directives issues by the Reserve Bank of India and the provisions of section 73 to 76 or any other relevant provisions of the Companies Act, 2013 and the rules framed there under. No order has been passed by the Company Law Board of National Company Law Tribunal or Reserve Bank of India or any Court or any other Tribunal.
- (vi) To the best of our knowledge and as explained, the Central Government has not specified maintenance of cost records under sub section (1) of section 148 of the Companies Act, 2013 for the products of the Company.
- (vii) (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted / accrued in the books of account in respect of undisputed statutory dues including Provident Fund, Employees' State Insurance, Income-tax, Sales-tax, Service tax, duty of Customs, duty of Excise, value added tax and cess and any other statutory dues to appropriate authority have generally been regularly deposited during the year by the Company. According to the information and explanations given to us, no undisputed amounts payable in respect of Provident Fund, Employee's State Insurance, Income-tax, Sales-tax, Service tax, Duty of Customs, Duty of Excise, Value Added Tax and Cess and other statutory dues were in arrears, as at March 31, 2018 for a period of more than six months from the date they became payable.

(b) According to the information and explanations given to us and the records of the Company examined by us, as at March 31, 2018, there are no dues of sales tax or service tax or duty of customs or duty of excise or value added tax which have not been deposited on account of any dispute.
- (viii) The Company has no dues in respect of a financial institution, bank, Government or debenture holders.
- (ix) The Company has not raised any money by way of Initial Public Offer or further public offer (including debt instruments) and term loans.

- (x) Based on the audit procedures performed and the information and explanations given to us, we report that no fraud on or by the Company has been noticed or reported during the year nor have we been informed of such case by the management.
- (xi) The Company has not paid any managerial remuneration therefore the provision of Section 197 of Companies Act 2013 has not been applicable.
- (xii) The company is not a Nidhi company, therefore the provisions of paragraph 3(xii) of the order is not applicable.
- (xiii) According to the information and explanations given to us and on the basis of our examination of books of accounts, the company has not granted any loans secured or unsecured, to companies, firms and other parties listed in the register maintained section 177 and 188 of companies Act 2013. Consequently the provisions of the order are not applicable to the company.
- (xiv) Company has not made any preferential allotment / private placement of shares or fully or partly convertible debentures during the year under review, therefore the requirement of Section 42 of Companies Act' 2013 need not be complied with.
- (xv) Company has not entered into any non-cash transaction with directors or person connected with him and therefore the provisions of section 192 of the Companies Act' 2013 has been complied with.
- (xvi) Company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934.

For Sumit Mohit & Company
Chartered Accountants
FRN: 021502N

Sd/-
Sumit Garg
(Partner)
M. No.: 506945
Place: New Delhi
Date: April 16, 2018

ANNEXURE B TO INDEPENDENT AUDITORS' REPORT

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of **Indiabulls Insurance Advisors Limited, ("the Company")** as on 31 March 2018 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally

accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For Sumit Mohit & Company
Chartered Accountants
FRN: 021502N

Sd/-
Sumit Garg
(Partner)
M. No.: 506945
Place: New Delhi
Date: April 16, 2018

Indiabulls Insurance Advisors Limited

Balance Sheet as at March 31, 2018

Particulars	Note No	As at March 31, 2018 Amount (Rs.)	As at March 31, 2017 Amount (Rs.)
I. EQUITY AND LIABILITIES			
(1) Shareholder's funds			
(a) Share capital	3	500,000	500,000
(b) Reserves and surplus	4	(1,025,327,226)	(1,032,959,942)
(2) Non-current liabilities			
(a) Long term provisions	5	165,294	153,150
(3) Current liabilities			
(a) Short-term borrowings	6	1,001,970,000	1,001,970,000
(b) Other current liabilities	7	73,353,726	73,786,195
(c) Short-term provisions	8	1,024,601	1,218,759
Total		<u>51,686,395</u>	<u>44,668,162</u>
II. Assets			
(1) Non-current assets			
(a) Non-current investments	9	500,000	500,000
(b) Deferred tax assets (net)	10	42,977	47,324
(c) Long term loans and advances	11	5,104,581	5,104,585
(2) Current assets			
(a) Cash and cash equivalents	12	45,968,197	38,851,741
(b) Other current assets	13	70,640	164,512
Total		<u>51,686,395</u>	<u>44,668,162</u>

Summary of significant accounting policies

2

The accompanying notes are an integral part of the financial statements

As per our report of even date

For Sumit Mohit & Company
Chartered Accountants
Firm Registration no. 021502N

For and on behalf of the Board of Directors of
Indiabulls Insurance Advisors Limited

Sd/-
Sumit Garg
Partner
M. No. 506945

Sd/-
Anil Kumar Yadav
Director
DIN:06456149

Sd/-
Prem Prakash Mirdha
Director
DIN:01352748

New Delhi, April 16, 2018

New Delhi, April 16, 2018

Indiabulls Insurance Advisors Limited

Statement of Profit and Loss for the year ended March 31, 2018

Particulars	Note No	Year ended March 31, 2018 Amount (Rs.)	Year ended March 31, 2017 Amount (Rs.)
I. Other income	14	4,405,125	3,687,739
I. Total Revenue		4,405,125	3,687,739
II. Expenses:			
Employee benefit expense	15	314,641	317,340
Financial costs	16	84,898	75,408
Other expenses	17	169,961	160,103
II. Total Expenses		569,500	552,851
III. Profit before tax	(I - II)	3,835,625	3,134,888
IV. Tax expense:			
(1) Current tax		1,013,000	976,000
(2) Prior year adjustment		(4,814,438)	-
(3) Deferred tax expense/(credit)		4,347	(18,033)
		(3,797,091)	957,967
V. Profit after tax	(III - IV)	7,632,716	2,176,921
VI. Earning per equity share: (Refer note no. 21)			
(1) Basic		152.65	43.54
(2) Diluted		152.65	43.54
(3) Nominal value per Equity Share		10.00	10.00

Summary of significant accounting policies 2

The accompanying notes are an integral part of the financial statements

As per our report of even date

For Sumit Mohit & Company
Chartered Accountants
Firm Registration no. 021502N

For and on behalf of the Board of Directors of
Indiabulls Insurance Advisors Limited

Sd/-
Sumit Garg
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M. No. 506945

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New Delhi, April 16, 2018

New Delhi, April 16, 2018

Indiabulls Insurance Advisors Limited

Cash Flow Statement for the year ended March 31, 2018

Particulars	Year ended March 31, 2018 Amount (Rs.)	Year ended March 31, 2017 Amount (Rs.)
A Cash flow from operating activities :		
Profit / (Loss) before tax	3,835,625	3,134,888
Adjustments for :		
Provision for gratuity	12,144	43,336
Provision for compensated absences	-	15,020
Profit on redemption of units of Mutual Funds	(2,682,704)	(2,658,189)
Interest on taxes	84,898	75,408
Operating Profit before working capital changes	<u>1,249,963</u>	<u>610,463</u>
Adjustments for:		
Trade and other receivables	93,872	29,266
Trade payables and other liabilities	(432,469)	(526)
Cash generated from operating activities	<u>911,366</u>	<u>639,203</u>
Direct taxes	<u>3,522,386</u>	<u>(956,981)</u>
Net cash generated from in operating activities	<u>4,433,752</u>	<u>(317,778)</u>
B Cash flow from investing activities :		
Proceeds from redemption of/(Investments in) units of mutual funds (net)	<u>2,682,704</u>	<u>2,658,189</u>
Net cash generated from in investing activities	<u>2,682,704</u>	<u>2,658,189</u>
C Cash flow from financing activities		
Net cash generated used in financing activities	<u>-</u>	<u>-</u>
D Net Increase in cash and cash equivalents (A + B + C)	7,116,456	2,340,411
E Cash and cash equivalents at the beginning of the year	38,851,741	36,511,330
F Cash and cash equivalents at the close of the year (D + E)	<u><u>45,968,197</u></u>	<u><u>38,851,741</u></u>

Note

1 The above Cash flow statement has been prepared under the " Indirect Method " as set out in Accounting Standard (AS) - 3 'Cash Flow Statements' as specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014, as amended.

2 Cash and cash equivalents included in cash flow statement comprise of the following:

Cash and bank balances (Refer Note 12)

Cash in hand	4,850	5,021
Balances with scheduled banks		
In current accounts	113,347	1,146,720
In deposit accounts	<u>45,850,000</u>	<u>37,700,000</u>
	<u><u>45,968,197</u></u>	<u><u>38,851,741</u></u>

3 Previous Year's figures are regrouped wherever considered necessary to conform with Current Year's groupings and classification.

The accompanying notes are an integral part of the financial statements

As per our report of even date

For Sumit Mohit & Company
Chartered Accountants
Firm Registration no. 021502N

For and on behalf of the Board of Directors of
Indiabulls Insurance Advisors Limited

Sd/-
Sumit Garg
Partner
M. No. 506945

Sd/-
Anil Kumar Yadav
Director
DIN:06456149

Sd/-
Prem Prakash Mirdha
Director
DIN:01352748

New Delhi, April 16, 2018

New Delhi, April 16, 2018

Indiabulls Insurance Advisors Limited

Notes to financial statements for the year ended March 31, 2018

1 Corporate Information

Indiabulls Insurance Advisors Limited ("the Company") was incorporated on February 18, 2002 as a wholly owned subsidiary of Indiabulls Housing Finance Limited (IHFL).

2 Significant Accounting Policies

i) Basis of Accounting:

The financial statements are prepared under the historical cost convention on an accrual basis in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) and Accounting Standards (AS) under Section 133 of the Companies Act, 2013 ("the 2013 Act") read with rule 7 of the Companies (Accounts) Rules, 2014. The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the previous year.

ii) Use of estimates:

The presentation of financial statements in conformity with GAAP requires estimates and assumptions to be made that affect the reported amount of assets and liabilities on the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Differences between the actual results and estimates are recognised in the period in which the results are known / materialised.

iii) Cash and cash equivalents:

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

iv) Cash flow statement:

Cash flows are reported using the indirect method, whereby profit / (loss) before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

v) Revenue recognition:

Income from fee based advisory services is recognized on an accrual basis.

Transactions in respect of investment/dealing in securities are recognised on trade dates.

Dividend Income is recognised when the right to receive dividend is unconditional at the balance sheet date and Dividend Income on units of Mutual Fund is recognised on cash basis.

vi) Stock of Securities:

Stock of securities is valued at lower of cost and net realisable value. Cost is determined on weighted average basis.

vii) Borrowing Cost:

Borrowing costs that are attributable to the acquisition, construction, or production of qualifying assets are capitalised as part of cost of the asset. All other borrowing costs are charged to revenue.

viii) Investments:

Investments are classified as long term and current investments. Long-term investments are carried at cost less provision, if any, for permanent diminution in their value. Current investments are valued at lower of cost and fair value.

ix) Fixed assets:

(a) Tangible assets:

Tangible fixed assets are stated at cost, less accumulated depreciation / impairment losses, if any. Cost includes original cost of acquisition, including incidental expenses related to such acquisition and installation.

(b) Intangible assets:

Intangible assets are stated at cost, less accumulated amortisation / impairment losses, if any. Cost includes original cost of acquisition, including incidental expenses related to such acquisition.

x) Depreciation / Amortisation:

Depreciation on tangible fixed assets is provided on straight-line method at the rates specified in Schedule II to the Companies Act, 2013.

Depreciation on additions to fixed assets is provided on a pro-rata basis from the date the asset is put to use. Depreciation on sale / deduction from fixed assets is provided for up to the date of sale / deduction, as the case may be. Assets costing less than Rs. 5,000 each are fully depreciated in the year of capitalisation. Intangible assets consisting of Software are amortised on a straight line basis over a period of four years from the date when the assets are available for use.

xi) Impairment of assets:

The Company assesses at each Balance Sheet date whether there is any indication that an asset may be impaired. If any such indication exists the Company estimates the recoverable amount of the asset. If such recoverable amount of the asset or the recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the Statement of Profit and Loss. If at the Balance Sheet date there is an indication that if a previously assessed impairment loss no longer exists the recoverable amount is reassessed and the asset is reflected at the recoverable amount.

xii) Taxes on Income:

Current tax is determined as the tax payable in respect of taxable income for the year and is computed in accordance with the relevant tax regulations.

Deferred tax resulting from timing differences between book and tax profits is accounted for at the current rate of tax / substantively enacted tax rates as on the Balance Sheet date, to the extent that the timing differences are expected to crystallise.

Deferred Tax Assets are recognised where realisation is reasonably certain whereas in case of carried forward losses or unabsorbed depreciation, deferred tax assets are recognised only if there is a virtual certainty of realisation backed by convincing evidence. Deferred Tax Assets are reviewed for the appropriateness of their respective carrying values at each Balance Sheet date.

Indiabulls Insurance Advisors Limited

Notes to financial statements for the year ended March 31, 2018

xiii) Employee Benefits:

As permitted under Accounting Standard 15 (Revised 2005) - Employee Benefits, as specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014, as amended, in respect of companies with few employees, retirement benefits in the form of Gratuity and Compensated Absences payable to employees is provided for on the accrual basis under the assumption that such benefits are payable at year end.

xiv) Deferred employee stock compensation cost:

The Company follows intrinsic value method as per Guidance Note on Accounting for Employee Share-based Payments issued by The Institute of Chartered Accountants of India for accounting Employee Stock Options granted. Deferred employee stock compensation cost for stock options are recognized and measured by the difference between the estimated value of the Company's shares at the stock options grant date and the exercise price to be paid by the option holders. The compensation expense is amortized over the vesting period of the options. The fair value of options for disclosure purpose is measured on the basis of a valuation performed in respect of stock options granted.

xv) Share issue Expenses / Preliminary Expenses:

Share issue expenses / Preliminary Expenses are adjusted against securities premium account to the extent of balance available and thereafter the balance portion is charged off to the profit and loss account, as incurred.

xvi) Leases:

In case of assets taken on operating lease the lease rentals are charged to the Statement of Profit and Loss on a straight line basis in accordance with Accounting Standard (AS) - 19-Leases.

xvii) Provisions, Contingent Liabilities and Contingent Assets:

Provisions are recognised only when there is a present obligation as a result of past events and when a reliable estimate of the amount of obligation can be made.

Contingent liability is disclosed for:

- (1) Possible obligations which will be confirmed only by future events not wholly within the control of the Company or
- (2) Present obligations arising from past events where it is not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount of the obligation cannot be made.

Contingent Assets are not recognised in the financial statements since this may result in the recognition of income that may never be realized.

xviii) Segment reporting:

The Company identifies primary segments based on the dominant source, nature of risks and returns and the internal organisation and management structure. The operating segments are the segments for which separate financial information is available and for which operating profit/loss amounts are evaluated regularly by the executive management in deciding how to allocate resources and in assessing performance.

xix) Earnings per share:

Basic earnings per share are computed using the weighted average number of equity shares outstanding during the year. Diluted earnings per share are computed using the weighted average number of equity and dilutive potential equity shares outstanding during the year except where the results would be anti-dilutive.

xx) Equity Index / Stock Futures:

(a) Initial Margin – Equity Index/ Stock Futures, representing the initial margin paid, and Margin Deposits representing additional margin paid over and above the initial margin, for entering into a contract for equity index/ stock futures which are released on final settlement/squaring-up of the underlying contract, are disclosed under Loans and Advances.

(b) Equity index/ stock futures are marked-to-market on a daily basis. Debit or credit balance disclosed under Loans and Advances or Current Liabilities, respectively, in the Mark-to-Market Margin – Equity Index/ Stock Futures Account, represents the net amount paid or received on the basis of movement in the prices of index/ stock futures till the balance sheet date.

(c) As on the balance sheet date, profit/loss on open positions in equity index/ stock futures is accounted for as follows:

- Credit balance in the Mark-to-Market Margin – Equity Index/Stock Futures Account, being the anticipated profit, is ignored and no credit for the same is taken in the profit and loss account.

- Debit balance in the Mark-to-Market Margin – Equity Index/Stock Futures Account, being the anticipated loss, is adjusted in the profit and loss account.

(d) On final settlement or squaring-up of contracts for equity index/stock futures, the profit or loss is calculated as the difference between the settlement/squaring-up price and the contract price. Accordingly, debit or credit balance pertaining to the settled/squared-up contract in Mark-to-Market Margin – Equity Index/Stock Futures Account after adjustment of the provision for anticipated losses is recognised in the profit and loss account. When more than one contract in respect of the relevant series of equity index/stock futures contract to which the squared-up contract pertains is outstanding at the time of the squaring-up of the contract, the contract price of the contract so squared-up is determined using the weighted average cost method for calculating the profit/loss on squaring-up.

Indiabulls Insurance Advisors Limited

Notes to financial statements for the year ended March 31, 2018

	As at March 31, 2018	As at March 31, 2017
	Amount (Rs.)	Amount (Rs.)
3 Share Capital		
<u>Authorised:</u>		
500,000 (Previous Year 500,000) Equity shares of Rs. 10/- each	<u>5,000,000</u>	<u>5,000,000</u>
<u>Issued, subscribed and paid up:</u>		
50,000 (Previous Year 50,000) Equity shares of Rs.10/- each fully paid up	<u>500,000</u>	<u>500,000</u>
As per Balance Sheet	<u>500,000</u>	<u>500,000</u>

a. Reconciliation of the shares outstanding at the beginning and at the end of the reporting year:

Particulars	Equity Shares		Equity Shares	
	No. of shares	Amount (Rs.)	No. of shares	Amount (Rs.)
Opening no. of shares Outstanding	50,000	500,000	50,000	500,000
Shares issued during the year	-	-	-	-
Shares brought back during the year	-	-	-	-
Closing no. of shares outstanding	<u>50,000</u>	<u>500,000</u>	<u>50,000</u>	<u>500,000</u>

b. Terms/ rights attached to equity shares:

The company has only one class of equity shares of Rs. 10 each fully paid up. Each holder of equity shares is entitled to one vote per share. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

Detail of Shareholders holding 5% or more shares

Name of Shareholders	No. of Shares held	% of Holding	No. of Shares held	% of Holding
Equity shares of face value of Rs 10 each fully				
The entire share capital is held by Indiabulls Housing Finance Limited ("the holding Company") and its nominees	50,000	100.00%	50,000	100.00%

4 Reserves & Surplus

Surplus / (deficit) in the Statement of Profit and Loss

Opening balance	(1,032,959,942)	(1,035,136,863)
Add : Profit during the year	<u>7,632,716</u>	<u>2,176,921</u>
As per Balance Sheet	<u>(1,025,327,226)</u>	<u>(1,032,959,942)</u>

5 Long term provisions

Provision for employee benefits

Provision for gratuity	133,719	121,575
Provision for compensated absences	<u>31,575</u>	<u>31,575</u>
As per Balance Sheet	<u>165,294</u>	<u>153,150</u>

6 Short-term borrowings

(Unsecured)

Loans and advances from related parties; -Indiabulls Housing Finance Limited	<u>1,001,970,000</u>	<u>1,001,970,000</u>
As per Balance Sheet	<u>1,001,970,000</u>	<u>1,001,970,000</u>

7 Other current liabilities

Interest accrued and due on above	73,301,077	73,301,077
Other payables	<u>52,649</u>	<u>485,118</u>
As per Balance Sheet	<u>73,353,726</u>	<u>73,786,195</u>

8 Short-term provisions

Provision for current tax (Net of tax deducted at source/advance tax Rs. 2,845,959, (Previous year Rs 3,046,681))	1,024,601	1,218,759
As per Balance Sheet	<u>1,024,601</u>	<u>1,218,759</u>

Indiabulls Insurance Advisors Limited

Notes to financial statements for the year ended March 31, 2018

	As at March 31, 2018	As at March 31, 2017
	Amount (Rs.)	Amount (Rs.)
9 Non-current investments		
Long term - non trade - unquoted		
<u>In Subsidiary company</u>		
50,000 (Previous year 50,000) fully paid up equity shares of face value Rs. 10 each in Nilgiri Financial Consultants Limited	500,000	500,000
As per Balance Sheet	<u><u>500,000</u></u>	<u><u>500,000</u></u>
10 Deferred tax assets(Net)		
In compliance with AS – 22 'Accounting for Taxes on Income' as notified by the Companies (Accounts) Rules, 2014, the Company has charged an amount of Rs. 4,347 (Previous Year credited Rs. 18,033) as deferred tax to the profit and loss account. As a measure of prudence the deferred tax assets comprising of carried forward business losses have not been recognized in the financial The breakup of Deferred Tax Assets into major components as at March 31, 2018 is as under:		
Deferred Tax Assets		
Arising on account of temporary differences due to:		
Disallowance under section 40A(7) of the Income-Tax Act, 1961	34,767	37,567
Disallowance under section 43B of the Income-Tax Act, 1961	8,210	9,757
As per Balance Sheet	<u><u>42,977</u></u>	<u><u>47,324</u></u>
11 Long term loans and advances		
(Unsecured, Considered good)		
Advance tax / tax deducted at source (Net of provision for tax of Rs. 66,133 (Previous year Rs. 15,839,893))	5,104,581	5,104,585
As per Balance Sheet	<u><u>5,104,581</u></u>	<u><u>5,104,585</u></u>
12 Cash and cash equivalents		
Cash on hand	4,850	5,021
Balances with banks		
In current accounts	113,347	1,146,720
In deposit accounts having original maturity less than one year	45,850,000	37,700,000
As per Balance Sheet	<u><u>45,968,197</u></u>	<u><u>38,851,741</u></u>
13 Other Current Assets		
Advances recoverable in cash or in kind or for value to be received	45,768	159,399
Interest accrued on fixed deposit	24,872	5,113
As per Balance Sheet	<u><u>70,640</u></u>	<u><u>164,512</u></u>

Indiabulls Insurance Advisors Limited

Notes to financial statements for the year ended March 31, 2018

	Year ended March 31, 2018	Year ended March 31, 2017
	Amount (Rs.)	Amount (Rs.)
14 Other Income		
Interest on fixed deposits	61,720	29,550
Service income	-	1,000,000
Profit on redemption of units of mutual funds	2,682,704	2,658,189
Interest on income tax refund	1,366,583	-
Other income	294,118	-
As per Statement of Profit and Loss	4,405,125	3,687,739
15 Employee benefit expense		
Salaries	301,332	257,544
Provision for gratuity and compensated absences	12,144	58,356
Contribution to other funds	1,165	1,440
As per Statement of Profit and Loss	314,641	317,340
16 Financial costs		
Interest on taxes	84,898	75,408
As per Statement of Profit and Loss	84,898	75,408
17 Other expenses		
Rates & taxes	2,689	1,587
Legal & professional charges	105,932	120,511
Printing & stationery	1,202	-
Bank charges	9,907	7,854
Auditor's remuneration	50,000	30,000
Miscellaneous expenses	231	151
As per Statement of Profit and Loss	169,961	160,103

18 Stock option schemes of the erstwhile Holding Company including schemes in lieu of stock options schemes of erstwhile fellow subsidiary Indiabulls Credit Services Limited transferred under the Court approved Scheme of Arrangement :

Sr. No.	ERSTWHILE PLANS	New PLANS*
1	IBFSL – ICSL Employees Stock Option Plan 2006	IHFL- IBFSL Employees Stock Option Plan - 2006
2	IBFSL - ICSL Employees Stock Option Plan II – 2006	IHFL- IBFSL Employees Stock Option Plan II – 2006
3	IBFSL – Employees Stock Option – 2008	IHFL - IBFSL Employees Stock Option – 2008

*The name of the schemes has been revised by the approval of the Shareholders of the Holding Company in the 8th Annual General Meeting held on July 1, 2013.

Indiabulls Housing Finance Limited Employees Stock Option Scheme-2013

The members of the Holding Company at their Meeting dated March 6, 2013 approved the IHFL ESOS - 2013 scheme consisting of 39,000,000 stock options representing 39,000,000 fully paid up Equity Shares of Rs. 2 each of the Company to be issued in one or more tranches to eligible employees of the Company or to eligible employees of the subsidiaries / step down subsidiaries of the Company. The Compensation Committee constituted by the Board of Directors of the Company has, at its meeting held on October 11, 2014, granted, 10,500,000 Stock Options representing an equal number of equity shares of face value of Rs. 2 each at an exercise price of Rs. 394.75, being the then latest available closing market price on the National Stock Exchange of India Ltd. as on October 10, 2014 following the intrinsic method of accounting as is prescribed in the Guidance Note issued by the Institute of Chartered Accountants of India on Accounting for Employees Share Based Payments ("the Guidelines"). As the options have been granted at intrinsic value, there is no employee stock compensation expense on account of the same. These options vest with effect from the first vesting date i.e. October 11, 2015, whereby the options vest on each vesting date as per the vesting schedule provided in the Scheme.

During the current financial year the Compensation Committee constituted by the Board of Directors of IHFL has, at its meeting held on August 10, 2017, granted, 10,500,000 Stock Options representing an equal number of equity shares of face value of Rs. 2 each at an exercise price of Rs. 1,156.50, being the then latest available closing market price on the National Stock Exchange of India Ltd. as on August 10, 2017 following the intrinsic method of accounting as is prescribed in the Guidance Note issued by the Institute of Chartered Accountants of India on Accounting for Employees Share Based Payments ("the Guidelines"). As the options have been granted at intrinsic value, there is no employee stock compensation expense on account of the same. These options vest with effect from the first vesting date i.e. August 12, 2018, whereby the options vest on each vesting date as per the vesting schedule provided in the Scheme.

During the current financial year the Compensation Committee constituted by the Board of Directors of IHFL has, at its meeting held on March 24, 2018, granted, 100,000 Stock Options representing an equal number of equity shares of face value of Rs. 2 each at an exercise price of Rs. 1,200.40, being the then latest available closing market price on the National Stock Exchange of India Ltd. as on March 23, 2018 following the intrinsic method of accounting as is prescribed in the Guidance Note issued by the Institute of Chartered Accountants of India on Accounting for Employees Share Based Payments ("the Guidelines"). As the options have been granted at intrinsic value, there is no employee stock compensation expense on account of the same. These options vest with effect from the first vesting date i.e. March 25, 2019, whereby the options vest on each vesting date as per the vesting schedule provided in the Scheme.

Indiabulls Insurance Advisors Limited

Notes to financial statements for the year ended March 31, 2018

The other disclosures in respect of the Scheme are as under:-

Particulars	IHFL-IBFSL Employees Stock Option Plan II – 2006	IHFL-IBFSL Employees Stock Option – 2008	IHFL ESOS - 2013	IHFL ESOS - 2013	IHFL ESOS - 2013
Total Options under the Scheme	720,000	7,500,000	39,000,000	39,000,000	39000000
Options issued	720,000	7,500,000	10,500,000	10,500,000	100000
Vesting Period and Percentage	Four years,25% each year	Ten years,15% First year, 10% for next eight years and 5% in last year	Five years, 20% each year	Five years, 20% each year	Five years, 20% each
Vesting Date	1st November, 2008	8th December, 2009	12th October, 2015	12th August, 2018	25th March, 2019
Revised Vesting Period & Percentage	Nine years,11% each year for 8 years and 12% during the 9th year	N.A.	N.A.	NA	NA
Exercise Price (Rs.)	100	95.95	394.75	1156.5	1200.4
Exercisable Period	5 years from each vesting date	5 years from each vesting date	5 years from each vesting date	5 years from each vesting date	5 years from each vesting date
Outstanding at the beginning of the year(Nos.)	16,344	724,178	6,695,081	10,500,000	100,000
Regrant Addition	N.A.	N.A.	N.A.	N.A.	N.A.
Regrant Date	N.A.	N.A.	N.A.	N.A.	N.A.
Options vested during the year (Nos.)	-	411,715	2,032,400	-	-
Exercised during the year (Nos.)	15,192	383,124	2,132,700	-	-
Expired during the year (Nos.)	-	-	-	-	-
Cancelled during the year	-	-	-	-	-
Lapsed during the year	-	930	14,000	-	-
Re-granted during the year	-	-	-	N.A.	N.A.
Outstanding at the end of the year (Nos.)	1,152	340,124	4,548,381	10,500,000	100,000
Exercisable at the end of the year (Nos.)	1,152	134,263	497,581	-	-
Remaining contractual Life (Weighted Months)	43	63	70	88	96

Particulars	IHFL-IBFSL Employees Stock Option – 2008 -Regrant	IHFL-IBFSL Employees Stock Option – 2008-Regrant	IHFL-IBFSL Employees Stock Option Plan – 2006 -Regrant	IHFL-IBFSL Employees Stock Option – 2008 -Regrant	IHFL-IBFSL Employees Stock Option Plan II – 2006 -Regrant
Total Options under the Scheme	N.A.	N.A.	N.A.	N.A.	N.A.
Options issued	N.A.	N.A.	N.A.	N.A.	N.A.
Vesting Period and Percentage	N.A.	N.A.	N.A.	N.A.	N.A.
Vesting Date	31st December, 2010	16th July, 2011	27th August, 2010	11th January, 2012	27th August, 2010
Revised Vesting Period & Percentage	Ten years, 10% for every year	Ten years, 10% for every year	Ten years, 10% for every year	Ten years, 10% for every year	Ten years, 10% for every year
Exercise Price (Rs.)	125.9	158.5	95.95	153.65	100
Exercisable Period	5 years from each vesting date	5 years from each vesting date	5 years from each vesting date	5 years from each vesting date	5 years from each vesting date
Outstanding at the beginning of the year(Nos.)	19,710	78,610	158,000	6,000	87,600
Regrant Addition	N.A.	N.A.	N.A.	N.A.	N.A.
Regrant Date	31/Dec/09	16/Jul/10	27/Aug/09	11/Jan/11	27/Aug/09
Options vested during the year (Nos.)	6,390	19,440	39,500	1,500	21,900
Exercised during the year (Nos.)	4,140	20,290	79,000	1,500	43,800
Expired during the year (Nos.)	-	-	-	-	-
Cancelled during the year	-	-	-	-	-
Lapsed during the year	-	-	-	-	-
Re-granted during the year	N.A.	N.A.	N.A.	N.A.	N.A.
Outstanding at the end of the year (Nos.)	15,570	58,320	79,000	4,500	43,800
Exercisable at the end of the year (Nos.)	2,790	-	-	-	-
Remaining contractual Life (Weighted Months)	72	75	71	69	71

N.A - Not Applicable

Indiabulls Insurance Advisors Limited

Notes to financial statements for the year ended March 31, 2018

19 Segment Reporting:

Considering the nature of Company's business and operations and based on the information available with the management, there are no reportable segments (business and/or geographical) in accordance with the requirements of Accounting Standard (AS) – 17 on Segment Reporting as notified under the Companies (Accounts) Rules, 2014. Hence, no further disclosures are required in respect of reportable segments, under AS 17, other than those already provided in the financial statements.

- 20** The provisions of the Employees Provident Funds and Miscellaneous Provisions Act, 1952, are not applicable to the Company as at March 31, 2018 and accordingly there are no dues payable in respect of the said statutes as at the year-end.

21 Earning per Share:

The basic earning per share is computed by dividing the net profit attributable to equity shareholders for the year by the weighted average number of equity shares outstanding during the reporting year. Diluted earnings per share are computed using the weighted average number of equity shares and also the weighted average number of equity shares that could have been issued on the conversion of all dilutive potential equity shares.

Dilutive potential equity shares are deemed converted as of the beginning of the year, unless they have been issued at a later date.

	Year ended March 31, 2018	Year ended March 31, 2017
Profit available for Equity Shareholders (Rs.)	7,632,716	2,176,921
Weighted average number of Shares used in computing Basic & Diluted Earning per share	50,000	50,000
Nominal Value of Equity Shares - (Rs.)	10	10
Basic & Diluted Earnings Per Share - (Rs.)	152.65	43.54

- 22** Disclosures in respect of Accounting Standard – 18 Related Party Disclosures as notified by the Companies (Accounts) Rules, 2014.

Nature of relationship

Related party

- (a) Related parties where control exists

Holding company

Indiabulls Housing Finance Limited

Subsidiary Company

Nilgiri Financial Consultants Limited

- (b) Other Related parties

Entities under common control
(including step down subsidiaries)

Indiabulls Asset Holding Company Limited
Indiabulls Capital Services Limited
Ibills Sales Limited
Indiabulls Collection Agency Limited
Indiabulls Commercial Credit Limited (Formerly known as
Indiabulls Infrastructure Credit Limited)
Indiabulls Asset Management Mauritius (w.e.f. July 18, 2016)
(Subsidiary of Indiabulls Commercial Credit Limited)
Indiabulls Advisory Services Limited
Indiabulls Asset Reconstruction Company Limited (up to October 2, 2016)
(Subsidiary of Indiabulls Advisory Services Limited)
Indiabulls Life Insurance Company Limited (up to December 8, 2017)
Indiabulls Trustee Company Limited
Indiabulls Asset Management Company Limited
Indiabulls Holdings Limited
Indiabulls Venture Capital Management Company Limited
(Subsidiary of Indiabulls Holdings Limited)
Indiabulls Venture Capital Trustee Company Limited
(Subsidiary of Indiabulls Holdings Limited)

Associate of Holding Company

Oaknorth Holdings Limited

Indiabulls Insurance Advisors Limited

Notes to financial statements for the year ended March 31, 2018

(c) Key Management Personnel: Mr. Anil Kumar Yadav, Director
Mr. Satpal, Director
Mr. Prem Prakash Mirdha, Director

(d) Significant Transactions with Related Parties as at March 31, 2018 Rs Nil (Previous year Rs Nil)

(e) Statement of Material Transactions as at March 31, 2018 Rs Nil (Previous year Rs Nil)

(f) Outstanding as at March 31, 2018

Nature of Transaction	Holding Company	Subsidiary	Fellow Subsidiaries	Total
Loan	1,001,970,000	-	-	1,001,970,000
	<i>1,001,970,000</i>	-	-	<i>1,001,970,000</i>
Interest Payable	73,301,077	-	-	73,301,077
	<i>73,301,077</i>	-	-	<i>73,301,077</i>

(Previous Year figures are stated in Italics.)

23 Contingent liabilities not provided for in respect of:

(ii) Rs. Nil with respect to FY 2007-08 (Previous Year Rs. 44,80,638) against disallowance U/s 14A of the Income Tax Act, 1961 against which appeal is pending before ITAT.

24 The Company has not entered into any derivative instruments during the year. There are no foreign currency exposures as at March 31, 2018 (Previous year Rs Nil).

25 There are no borrowing costs to be capitalised as at March 31, 2018 (Previous year Rs. Nil).

26 As per the best estimate of the management, no provision is required to be made as per Accounting Standard – 29 'Provisions, Contingent Liabilities and Contingent Assets' as notified by the Companies (Accounts) Rules, 2014 in respect of any present obligation as a result of a past event that could lead to a probable outflow of resources, which would be required to settle the obligation.

27 In respect of amounts as mentioned under Section 205C of the Companies Act, 1956, there were no dues required to be credited to the Investor Education and Protection Fund as on March 31, 2018.

28 Disclosures required under Section 22 of the Micro, Small and Medium Enterprises Development Act, 2006:

Particulars	As at March 31, 2018 Amount (Rs.)	As at March 31, 2017 Amount (Rs.)
(i) Principal amount remaining unpaid to any supplier as at the end of the accounting year	Nil	Nil
(ii) Interest due thereon remaining unpaid to any supplier as at the end of the accounting year	Nil	Nil
(iii) The amount of interest paid along with the amounts of the payment made to the supplier beyond the appointed day	Nil	Nil
(iv) The amount of interest due and payable for the year	Nil	Nil
(v) The amount of interest accrued and remaining unpaid at the end of the accounting year	Nil	Nil
(vi) The amount of further interest due and payable even in the succeeding year, until such date when the interest dues	Nil	Nil

The above information regarding Micro, Small and Medium Enterprises has been determined to the extent such parties have been identified on the basis of information available with the Company. This has been relied upon by the auditors.

29 In the opinion of the Board of Directors, all current assets, loans and advances appearing in the balance sheet as at March 31, 2018 have a value on realization in the ordinary course of the Company's business at least equal to the amount at which they are stated in the balance sheet and no provision is required to be made against the recoverability of these balances.

30 There are no capital and other commitments to be reported as at March 31, 2018 (Previous year Rs. Nil).

Indiabulls Insurance Advisors Limited

Notes to financial statements for the year ended March 31, 2018

31 Previous year's figures have been regrouped / reclassified wherever necessary to correspond with the current year's classification / disclosure.

As per our report of even date

For Sumit Mohit & Company
Chartered Accountants
Firm Registration no. 021502N

For and on behalf of the Board of Directors of
Indiabulls Insurance Advisors Limited

Sd/-
Sumit Garg
Partner
M. No. 506945

New Delhi, April 16, 2018

Sd/-
Anil Kumar Yadav
Director
DIN:06456149

New Delhi, April 16, 2018

Sd/-
Prem Prakash Mirdha
Director
DIN:01352748